



Urjaa

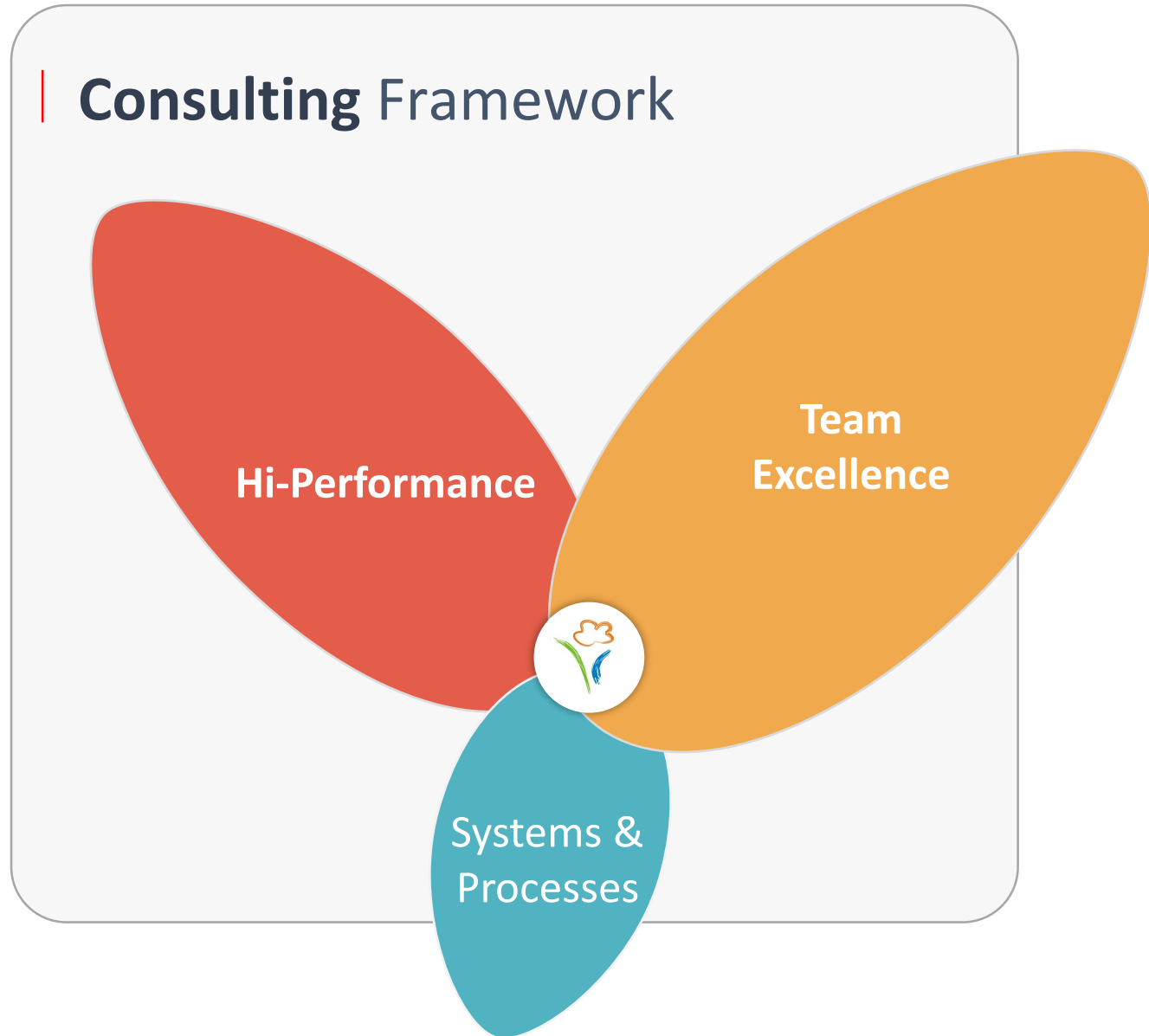
Creating Winning Dealerships

Vernalis



Creating Winning Dealerships

*Helping Auto Dealerships
to achieve Growth &
Profitability in
challenging markets*



Vernalis

**Add the Winning Edge with the
Right Talent**

Team
Excellence



Selecting People with
Right Competencies



Employee Capability
Development



Retaining Hi-Performing
Employees



Enhanced
Engagement



Hi-Performance Framework
Customised for Dealership Realities

Vision and Strategy



Lean and Scalable Structure



Hi – Performance Productivity Norms



Performance Standards



Hi-Performance Framework



Energising Dealerships to achieve Benchmarks

- Dealer Growth & Profitability 
- Performance Alignment And Management 
- Empowering Processes 





Shalin Kadikar
Head - People Development
Audi India

*Vernalis has been associated with Audi India since last 6 years. Their profound **understanding and craft to conduct an assessment is insightful** and comes with deep rooted practice of the nuances. A very well oiled team which is seamlessly align to goals and objectives. **Audi has benefited greatly from their skill and is continuously using their services.***



Mangesh Kulkarni *
Sr. Vice President – HR
Ex-Piaggio

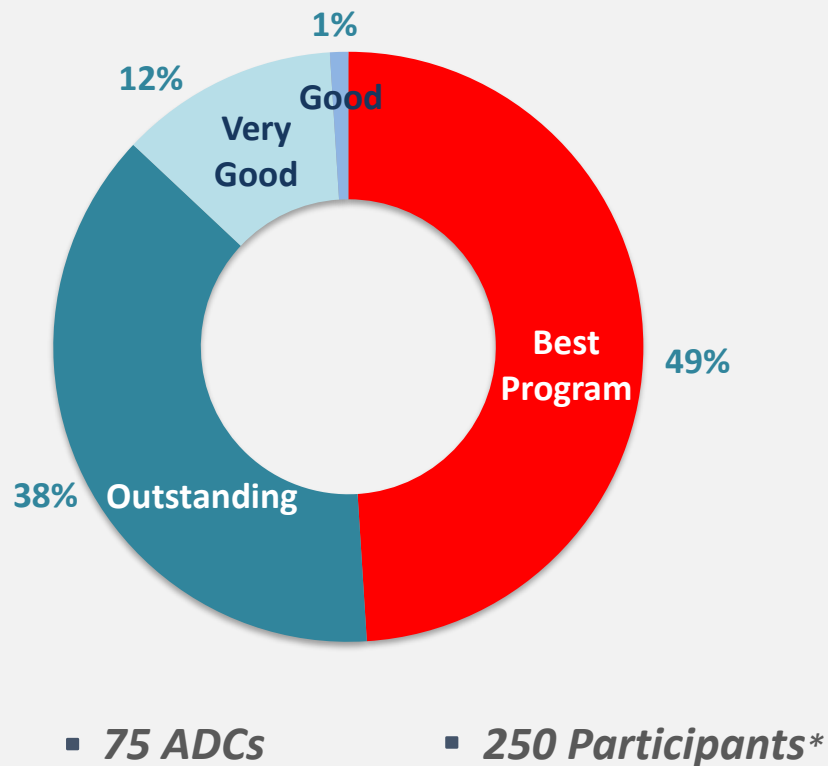
*I had six wonderful days. Got objective feedback on what I am with specific development actions. In key areas like People Development and Decision Making, there was a significant change in me, acknowledged even by my boss. **Today even 5 years later I feel immensely benefitted.** All should go through this program*

Bhushan Dhir
General Manager
M&M Dealership

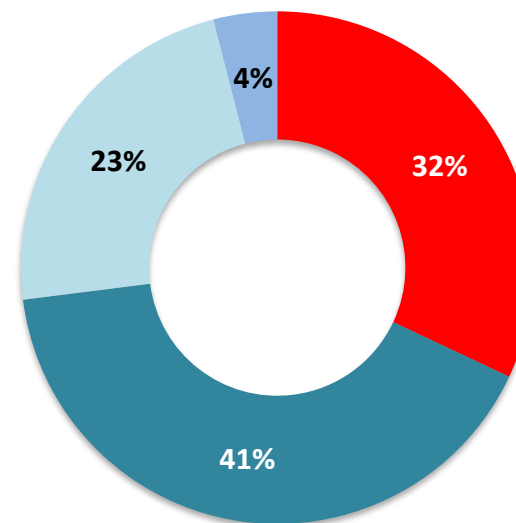
It was one of the best programs I have ever attended. It helped me to know about my strengths and weaknesses. Greatly motivating program.



Participant Feedback

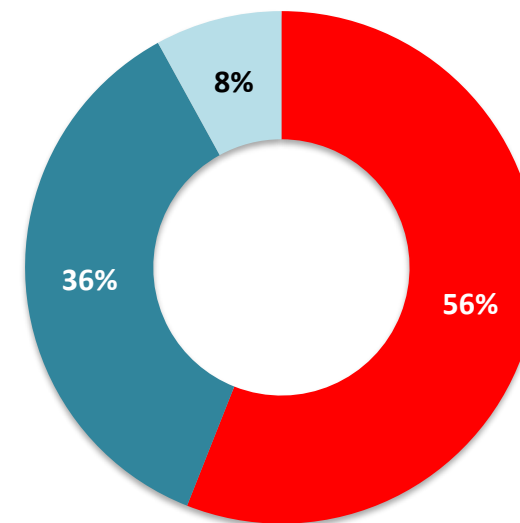


Dealer Sales



- 23 ADCs
- 67 Participants*

Dealer Service



- 43 ADCs
- 127 Participants*

1 | Poor 2 | Average 3 | Good 4 | Very Good 5 | Outstanding 6 | Best Program Yet

* Feedback scores available for 208 out of the 250 participants.
 NOTE: Hard copies of filled feedback forms available at Vernalis office.



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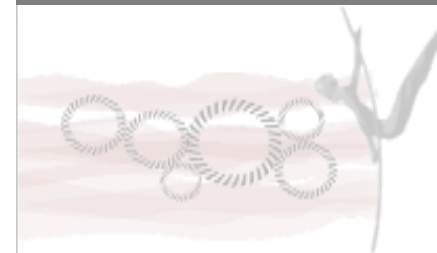
Creating Winning Dealerships



Org. Transformation



Hi – Performance



Assessment Centers



Leadership Excellence



Executive Coaching



SME ACCEL



Mumbai

6C3, Gundecha Enclave,
Kherani Road, Sakinaka,
Andheri (East),
Mumbai – 400072.

+91 – 22 6725 8000
+91 – 98196 83977
service@vernalis.in

Singapore

105 Cecil Street,
The Octagon Building
#11-00 (Unit No. 1120),
Singapore – 069534.

+65 – 6573 5091
+65 – 9168 7176
service@vernalis.sg